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Bank S1

4 Qtr. Average	YTD Average		 12/31/29	09/30/29	Ending 06/30/29	03/31/29
34.9 2.2 73.4	34.9 2.2 73.4	========= Assets ======== Cash Items Fed Funds Sold Securities	========= 38.162 0.000 64.843	========= 35.842 0.000 75.386	======== 33.729 0.000 76.109	========= 31.740 8.611 77.392
552.5 179.8 287.6 90.7 0.0 -5.6 15.5 32.2	552.5 179.8 287.6 90.7 0.0 -5.6 15.5 32.2	Loans (Net) Business Real Estate Consumer Other Loan Loss Reserve Premises Other Assets	624.280 217.663 310.068 102.856 0.000 -6.306 15.462 34.386	564.919 188.539 293.671 88.415 0.000 -5.706 15.458 32.899	531.880 162.549 287.899 86.805 0.000 -5.373 15.454 31.534	488.791 150.465 258.578 84.686 0.000 -4.937 15.451 29.966
710.6	710.6	Total Assets	777.133	724.503	688.706	651.952
623.6 143.2 226.0 217.7 36.6	623.6 143.2 226.0 217.7	Total Deposits Checking Accounts Savings Accounts	====================================	====================================	====================================	====================================
11.8 0.0 11.8 0.0 26.7 0.0	11.8 0.0 11.8 0.0 26.7 0.0	Borrowed Funds Repurchase Agreements Fed Funds Purchased FHLB Borrowing Other Liabilities Subordinated Debentures	29.221 0.000 29.221 0.000 29.017 0.000	10.354 0.000 10.354 0.000 27.358 0.000	7.494 0.000 7.494 0.000 26.003 0.000	0.000 0.000 0.000 0.000 24.426 0.000
48.5	48.5	Owners Equity	 47.625 	48.297 	 48.603 	49.458
710.6	710.6	Total Liab & Equity	777.133	724.503	688.706 =======	651.952
1.78 88.59 94.12 0.65 0.38	1.78 88.59			2.69 88.48 93.89 0.65 0.42	1.78 87.68 93.29 0.68 0.42	4.33 84.56 90.20 0.64 0.29
88.39 82.60 79.69	88.39 82.60 79.69	Earning Asset / Total Assets Core Deposits / Total Assets Int Bear Liab / Total Assets	88.68 81.60 81.09	88.38 83.05 79.98	88.28 82.78 79.21	88.17 83.12 78.21
1.66 24.26 6.82	1.66 24.26 6.82	Borrowed Funds / Total Assets Fed Funds Purch / Tot Capital Owners Equity / Total Assets	i 61.36	1.43 21.44 6.67	1.09 15.42 7.06	0.00 0.00 7.59

Start Bank	,					Bank S1
Quarters 41.122	Year to Date Quarters 41.122 37.450 11.120 18.606 7.724 0.000 2.653 0.932 0.088	Interest Income Loans Business Real Estate Consumer Other Securities: Taxable Income Securities: Tax-exempt Income Federal Funds Sold	12/31/29 11.043 10.260 3.468 4.930 1.862 0.000 0.527	For Quarte: 09/30/29 10.371 9.452 2.865 4.784 1.803 0.000 0.662 0.256 0.001	06/30/29 9.859 8.904 2.395 4.566	03/31/29 9.849 8.834 2.392 4.326 2.115 0.000 0.732 0.210 0.074
19.742 0.229 6.525 11.495 1.313 0.181 0.000 0.000 -0.027 21.352	19.742 0.229 6.525 11.495 1.313 0.181 0.000 0.000 -0.027 21.352	Interest Expense Checking Accounts Savings Accounts Retail Time Accounts Corporate CDs Borrowed Funds FHLB Borrowing Subordinated Debentures Net Interest on Swaps Net Interest Income	5.645 0.104 1.924 3.152 0.333 0.133 0.000 0.000	5.003 0.047 1.601 2.989 0.330 0.036 0.000 0.000 0.000	4.662 0.042 1.536 2.746 0.327 0.012 0.000 0.000 0.000	4.433 0.037 1.464 2.608 0.324 0.000 0.000 0.000 0.000 0.000
10.828 3.428	10.828	Service Charges & Other Income Loan Loss Provision		2.469 0.909	2.688 0.966	2.934 0.384
22.634 15.337 0.400 6.896 6.119	22.634 15.337 0.400 6.896 6.119	Operating Expenses Salaries and Benefits Advertising - Promotion Occupancy & Other Op.Expenses Operating Earnings	6.343 4.505 0.100 1.738 0.596	5.480 3.710 0.100 1.670	5.429 3.595 0.100 1.735 1.490	5.382 3.528 0.100 1.754 2.584
1.972 2.622	1.972 2.622	Gains/Losses on Asset Sales Income Taxes	0.000 0.135	-0.002 0.441	0.000 0.471	1.973 1.575 =======
5.468 2.734	5.468 2.734	 Net Income Earnings Per Share	0.461 0.230	1.006 0.503	1.019 0.509	2.982 1.491
6.55 3.49 3.06	6.55	Interest Income/Earning Assets Interest Expense/Int-bear Liab Spread Net Interest Inc/Earning Assets Efficiency Ratio	6.70 3.76 2.93	6.69 3.58 3.11 3.46 69.91	6.67 3.53 3.14 3.52 68.86	7.03 3.59 3.44 3.86 64.45
3.00 3.19 1.66 0.86	3.00 3.19 1.66 0.86	Net Interest Inc/Total Assets Operating Expense/Total Assets Net Non-Int Exp/Total Assets Operating Earning/Total Assets	3.40 1.93	3.06 3.12 1.71 0.82	3.10 3.24 1.64 0.89	3.41 3.39 1.54 1.63
0.77 11.28	0.77 11.28	 Net Income/Total Assets Net Income/Owners Equity	0.25 3.87	0.57	0.61 8.39	1.88 24.12

 ${\tt B05}$ -- Risk Management Summary, as of 12/31/29 Start ${\tt Bank}$

Start Bank	Total	12/31	Estima	ated Inte	erest Ra	te Sensi	tivity	Liqu	idity	Risk A	Bank S1 ssets
Assets	 Amt I	nc/Exp	 1 Qtr	 2 Qtr =====	3 & 4 Qtr =====	1-4 Qtr	Over 1 Year	First Day	2 - 90 Days	 (응) ======	 Amount
			İ			İ					
Federal Funds Sold	0.0	0.0	0.0	 	 	0.0		0.0			0.0
Securities (Book Value)	64.9	0.8	0.0	9.9 	10.0 	19.9 	45.0	0.0		11	7.0
Business Loans	217.7	3.5	217.7	į	 	217.7			27.9	100	217.7
Real Estate Loans	310.1	4.9	33.9	10.1	47.8	91.8	218.2		13.1	83	256.5
Consumer Loans	102.9	1.9	28.4	11.9	11.3	51.5	51.3		15.2	100	102.9
Other Loans All Other Assets	0.0 81.7	0.0	0.0	 	 	0.0			0.0	100	0.0 49.8
Total ==== Liabilities and Equity ==	777.2	11.0	279.9	31.9	69.1 =====	380.9	396.3	0.0	56.2	82	633.9
Federal Funds Borrowed	29.2	0.1	29.2		 	29.2		29.2			
Repos	0.0	0.0	0.0	 	 	0.0		0.0			
FHLB Borrowing	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			
Corporate CDs	37.1	0.3	20.6	16.5	0.0	37.1		20.6			
Checking and Savings *	400.2	2.0	187.2		 	187.2	213.0		21.7		
Retail Time Accounts	233.9	3.2	62.4	6.1	23.2	91.7	1142.2		18.6		
Subordinated Debentures Equity & Other Liabilities	0.0 76.6	0.0		 	 -	 	0.0 76.6				
Total	777.1	5.6	299.4	22.7	23.2	345.3	431.8	49.8	40.3		
==== Summary Positions ======= Net Balance Sheet Position (Fixed Rate Swaps Variable Rate Swaps	A - L)	5.4 0.0 -0.0	===== -19.5 0.0 10.0	===== 9.3 0.0 0.0	 ===== 45.9 0.0 0.0	35.6 0.0 10.0	0.0	===== -49.8	=====	1	
Interest Rate Gap		5.3	 -9.5 	9.3		45.6	 -45.6				
Interest Rate Gap / Assets (%) 0.7 -1.2 1.2 5.9 5.9 -5.9 Equity / Risk Assets 7.51						7.51 % 8.51 %					

^{*} Interest rate sensitivities for checking, and savings are estimates.

Total Capital consists of equity (47.6) plus loan loss reserve (6.3) plus subordinated debentures (0).

Start Bank	inning	First Dav	Funds for	Quarter	 Ending	First Day	Funds Fo	recast	Bank SI Forecast
	lance	Activity	Provided	Used =======			Provided	Used	Balance
Securities (Book Value)	74.8	-10.0		0.1	64.9	<u> </u>		 	
Loans (Net)	564.9	0.0		59.4	624.3			 	
Other Assets	84.2	0.0		3.8	88.0	 		 	
Repos	0.0	0.0			0.0			 	
Corporate CDs	36.8	0.0	0.3		37.1			 	
FHLB Borrowing	0.0	0.0			0.0			 	
Customer Deposits	601.7	0.0	32.4		634.1			<u> </u>	
Other Liabilities	27.4	0.0	1.7		29.0			<u></u>	
Subordinated Debentures	0.0	0.0			0.0			 	
Owner's Equity	48.3	0.0		0.7	47.6			 	
	=====	======		 ===== 	======	 ====================================		ı ======: I	
Net Position:	9.8	-10.0	34.4	63.9	29.3			 	
==== Funds Positions =====	=====	======		========	======	' ========= 		=======	
Fed Funds Sold	0.0	0.0			0.0				
Fed Funds Borrowed	10.4	0.9			29.2				
==== Funds Interest Income a	nd Exper	nses ======	=========	========		=========	=======================================		=======
Federal Funds Sold	0.00		Federal Fur	nds Borrowed Repos Total:		0			

========	Purchase Securi	ities ======	=======	========	===== Matu	rities (Bool	κ Value) ======	:=======
Security	Amount	Maturi	-	Qtrs to Maturity	Total	Treasury	Agencies**	TaxExempt
Type	(Par,Mi	l) Quar	ters	====== Maturing	0.0	0.0	0.0	0.0
					9.9 0.0	9.9 0.0 10.0	 0.0 0.0	0.0
				3 4	10.0 0.0	0.0	0.0	0.0
				5 - 6 7 - 8 9 - 12 13 - 20	0.0 10.0 0.0 10.0	0.0 0.0 0.0 10.0	0.0 10.0 0.0 0.0	0.0
				21 - 30 31 - 40	0.0	0.0	0.0	0.0
					20.0	0.0	0.0 ======	20.0
				Total	64.9	29.9	10.0	25.0
TE: Bank qua \$5 mil 60 qua Taxable Note: Ma	BD: Bonds, Action Actio	e Swaps, ot bonds. at 4.03%. eld is 5.9 rity is 4 quar	ters.	=========== ========== Beginning Balance =========== Less: Matured Sales *	Total	Treasury ======= 29.8 ======= 0.0 0.0	Agencies ====================================	TaxExempt ======= 25.0 ======= 0.0 0.0
Maturity	Treasuries	Agencies	Swaps	Plus: Interest Purchases		0.1	0.0	0.0
1 2	3.59 4.17	3.66 4.25	4.68	======= Ending Balance ========	===== 64.9 =====	====== 29.9 ======	10.0	25.0
3 4	4.53 4.75	4.62 4.84	5.04 5.27	* Gain/Loss(-) 	1	0.000	0.000	0.000
6 8 10 12 20 30 40 60 80	4.97 5.07 5.11 5.12 5.15 5.16 5.16 5.17 5.17	5.07 5.24 5.29 5.32 5.38 5.44 5.50 5.60 5.70	5.50 5.61 5.66 5.68 5.75 5.81 5.97 6.07	** Quarters to call Commercial Paper Ra Impact of Securitie Common Stock + Re Gain/Loss in Port	te is s Portfolic tained Earn	4.26 percent Gain/Loss of 12/31	· .	: Incl. TE)
120	5.17	5.90		Owners Equity (B0	1)	4.7	7.625 48.297	

Securi Numbe	er	Sale Amnt (Par,Mil)	Par	Market	 Book	Gain or Loss	Mat, Qtrs	Call, Qtrs	Coupon Rate	Yield to Maturity	Call/TE Yield	Dura- tion
======= Bills:		=======	====== 		=======	======	===== 	===== 	======	======	====== 	=====
	122	j	10	9.911	9.910	0.001	j 1 j	į	4.90	3.59	į	j 1
Total		 	10 	9.911	9.910	0.001	 	 			 	
Bonds:			 				! 				 	
	129		10	9.681	10.000	-0.319	16		4.25	5.14		15
Total	102		10 20	10.163 19.844	10.000 20.000	0.163 -0.156] 3	 	6.75	4.53] 3
										i		i
Agencies:	106		 10	10.082	10.000	0.082	 8		 5.60	 5.17		l 1 8
Total	100	 	10	10.082	10.000	0.082	0]] 3.17	 	0
						İ	i i	ļ			i	i
Tax Exempt	108	 	 5	5.383	5.000	 0.383	l 32 l	 	1 5.00	 3.88	l I 5.75	l I 27
	121		, 5 5	5.008	5.000	0.008	32		3.95	3.93	5.83	34
	128		5	4.769	5.000	-0.231	56		3.58	4.01	5.96	44
	130		5	4.847	5.000	-0.153	58		3.74	4.02	5.97	45 42
Total	126		1 25	5.123 25.130	5.000 25.000	0.123	55 	 	4.24	4.01	5.95 	4∠
							i i	i		i		i
Swaps Fixe Total	ed:		 	0	0]] 0		 				
Swaps Var:		ļ.						ļ			!	İ
Total	1		10 10	0.006 0.006	0.000	0.006] 3	 	5.01	5.09	 	
			=======			=======	1	1	ı	ı	1	1
Grand Tota	al of	10, 32 Max	75	64.973	64.910	0.063	,	1 1'			\	
						-0.067	(excludi	ng Tax Exe	mpt Gain/Lo:	SS)	

	Вес	ginning of (Quarter Sales			Beginning o	f Quarter Puro	chases
Security ID	Maturity	Amount	Gain or Loss	Percent of Holding	!	Security ID	Maturity	Amount
						 1	3	1 10

		1	l Net.	1	ı		Market S of New I	
	Beginning Balance	New Loans =======	Net Principal Payments	Loan Sales ======	 Charge Offs =======	Ending Balance		Last Quarter
Business Credit Lines Business Term Loans	129.818 58.721	18.641	-5.989 7.059	0.000	0.219	154.229 63.434		10% 13%
Total Business	188.539	30.448	1.070	0.000	0.254 	217.663		 11%
	=======	=======	=======	======	======	=======	======	======
Commercial Real Estate	194.948	5.249	7.077	0.000	0.198	192.923	2% 	5%
Residential Mortgage (FR)	98.722	14.806	6.351	0.000	0.033	107.145	13%	13%
Home Equity	0.000	10.000	0.000	0.000	0.000	10.000	10%	0%
Total Real Estate	293.671	30.055	13.428	0.000	0.231	310.068	 5% 	। 6%
Installment Loans Credit Card	88.415 0.000	======= 17.810 10.000	======= 13.285 0.000	0.000	====== 0.085 0.000	92.856	======= 10% 10%	====== 10% 0%
Total Consumer	88.415	27.810	13.285	0.000	0.085	102.856		 9%
Total Loans	570.625	88.314	27.784	0.000	0.569	630.586	 7%	 7%

Loan Commitments ========					
	Beginning	New	Expired	Ending	Usage
	=======	======	=======		
Business Credit Lines	251.5	37.3	29.1	259.6	59.4%
Home Equity	0.0	18.2	0.0	18.2	55.0%
Credit Card	0.0	20.0	0.0	20.0	50.0%

Loan Servicing Portfolio =								
-		!	<u> </u>	!	Gain	Servicing		
Loan Type	Beginning Balance	Sales in Ouarter	Loan Payments	Ending Balance	or Loss On Sales	Income	Expense	Net
Commercial Real Estate Residential Mortgage (FR)	83.647 95.882	0.000	4.639 2.364	79.008 93.518	0.000	0.050 0.058	0.013 0.034	0.037
Total	179.529	0.000	7.003	172.526	0.000	0.108	0.047	0.061

	Average Balance	 Interest Income	THEOME	 Total	 Salary & Ben.	Adver. & Prom.	Charge- Offs	 Total =======	 Net Earnings
Business Credit Lines Business Term Loans	142.0 61.1	2.351 1.116	0.650 0.177	3.001 1.293	0.280	0.011 0.011	0.219 0.035	0.509	2.492 1.082
Total Business	203.1	3.468 ======	0.827	4.294 ======	0.445	0.022	0.254	0.721	3.574 ======
Commercial Real Estate	193.9	3.429	0.105	3.534	0.465	0.011	0.198	0.674	2.859
Residential Mortgage (FR)	102.9	1.428	0.296	1.724	0.049	0.011	0.033	0.092	1.632
Home Equity	5.0	0.073	0.201	0.274	0.054	0.000	0.000	0.054	0.221
Total Real Estate	301.9	4.930	0.602	5.532	0.567	0.022	0.231	0.820	4.712
Installment Loans Credit Card	90.6 5.0	1.751 0.111	0.000 0.155	1.751 0.266	0.104	0.011 0.000	0.085 0.000	0.200	1.551
Total Consumer	95.6	1.862	0.155	2.017	0.174	0.011	0.085	0.270	1.747
Total Loans	600.6	10.260	1.584	11.844	1.186	0.056	0.569	1.811	10.033

_	Percent	of Average	e Balance, i	Annualized ·		% of E	Change in		
	Interest	Total	Charge-	Total	Net	Past-Due	Non-	Total	Balance,
	Income	Income	offs ======	Expense	Earnings	Loans	Accrual	Non-Perf	Post Sales
Business Credit Lines	6.62%	====== 8.45%	====== 0.62%	1.43%	====== 7.02%	0.31%	0.17%	0.48%	======== 18.80%
Business Credit Lines Business Term Loans	7.31%	8.47%	0.625 1 0.23%	1.38%	7.02% 1 7.09%	0.31°	0.176	1.12%	8.03%
Total Business	6.83%	8.46%	0.50%	1.42%	7.04%	0.44%	0.22%	0.66%	15.45%
	=======	======	======	======	=======	=======	=======	=======	========
	5 050								
Commercial Real Estate	7.07%	7.29%	0.41%	1.39%	5.90%	0.40%	0.09%	0.49%	-1.04%
Residential Mortgage (FR)	5.55%	6.70%	। ∣ 0.13%	I 0.36%	I 6.34%	0.82%	0.04%	I 0.86%	8.53%
Residential Moregage (IR)	3.330	0.708	0.150	0.500	0.540	0.020	0.040	0.000	0.55%
Home Equity	5.84%	21.94%	0.00%	4.29%	17.66%	0.00%	0.00%	0.00%	0.00%
Total Real Estate	6.53%	7.33%	0.31%	1.09%	6.24%	0.53%	0.07%	0.60%	5.58%
Installment Loans	7.73%	====== 7.73%	====== 0.37%	====== 0.88%	====== 6.85%	0.53%	0.08%	====== 0.61%	5.02%
Credit Card	8.88%	1 21.28%	0.375 0.00%	1 5.60%	1 15.67%	1 0.00% 1	0.00%	0.00%	0.00%
Total Consumer	7.79%	8.44%	0.35%	1.13%	7.31%	0.48%	0.07%	0.55%	16.33%
Total Loans	6.83%	====== 7.89%	====== 0.38%	====== 1.21%	====== 6.68%	=======	0.12%	====== 0.61%	======= 10.51%
TOCAL HOAID	0.000	, . 0 0 0	0.500	1 1.210	0.000	1 0.400	0.120	1 0.010	TO.OTO

B24 -- Loan Decisions, as of 12/31/29 Start Bank

	Interest Rate (XX.XX%)	Credit Policy (1-5)	Business Developmnt (H,M,L,N)	Maximum Outstand (Millions)	 	 	Current Market Rate	Current Balance Outstnd	Principal Due Next Quarter	Loans This Qtr
Business Cred Lines -	6.50	 3	 	 200	 	 	6.74	154.2	20.3	18.6
Business Term Loans -	7.00	 3	 	 200	 	 - 	7.11	63.4	 7.6 	11.8
Commercial Real Est		=====	====== 	====== 	Max Mat (Qtrs)	Rt Adj Period	======	======	=====	=====
Residential Mortgage	6.50	 3	 M	200	 40	 4	7.22	192.9	5.1 5.1	5.2
Nebruenerar noregage -	5.25	 3	 M	200		 	5.64	107.1	6.9	14.8
Home Equity -	5.74	 3	 M	 50	 - -	 	6.08	10.0	1.0	10.0
Installment Loans	 6.75	===== 3	====== 	====== 200	====== 	===== 	7.49	92.9	====== 15.2	17.8
Credit Card -	 11.17	 3	 M	50	Ann Fee	 	13.17	10.0	0.0	10.0

Sale Code	Sell	Туре	Book Value	Market Value		Book Yield	Market Yield		verage aturity	Avg Rate Adjustment Period
201		Commercial Real Estate	9.099	8.974	-0.125	5.81	5.89	1	32	5.9
202		Commercial Real Estate	9.672	9.450	-0.222	5.49	5.62	1	26	8.0
203		Commercial Real Estate	7.978	7.930	-0.048	6.90	6.94	1	30	4.0
204		Commercial Real Estate	9.806	9.684	-0.122	6.51	6.59	1	24	5.4
205		Residential Mortgage (FR)	9.426	8.808	-0.618	4.81	5.15	1	97	
206		Residential Mortgage (FR)	9.003	7.897	-1.106	4.23	4.83	1	104	
207		Residential Mortgage (FR)	8.991	8.840	-0.152	5.54	5.63	I	103	
208		Residential Mortgage (FR)	9.734	9.445	-0.289	5.32	5.49	1	84	

Bank S1

						Net		Mkt Share	e of New
			- Deposits			Service			
	Beginning Balance	 New	 Matured	With- drawals	Accrued Interest	Charges and Fees	Ending Balance	Current Qtr	Prior Qtr
Business Checking	69.372	3.963	0.000	2.790	0.000	0.201	70.344	10.9%	11.1%
Individual Checking	78.569	14.692	0.000	3.928	0.104	0.843	88.594	19.0	19.2
Individual Savings	229.933	23.191	0.000	13.796	1.924	0.000	241.252	13.8	13.5
Retail Time Accounts Variable Rate Fixed Rate	59.265 164.551	0.000 18.588	5.581 6.030	0.000	0.548	 	 54.232 179.712	20.6	22.7
Total	601.690	60.434	11.610	20.515	5.179	1.045	634.134	16.0	16.5

=== Deposit Cost An	alysis ===							:		T t t
	Average Balance	Interest Expense	Salaries and Benefits	Advert- ising & Promotn	 Total Expenses ======	Net Service Charges ======	Other Fees	 Net Cost ======	Net Cost/ AvgBal	Intrst Expns/ AvgBal
Business Checking	69.9	0.000	0.060	0.011	0.071	0.095	0.106	-0.13	-0.7%	0.0
IndividualChecking	83.6	0.104	1.060	0.011	1.176	0.373	0.470	0.33	1.6	0.5%
Individual Savings	235.6	1.924	0.271	 0.011 	 2.206 	 0.000 	0.000	 2.21 	3.7 	3.3
Retail Time Account		3.152	0.073	0.011	 3.236	0.000	0.000	3.24	5.7	5.5
Total	617.9	5.179	1.465	0.044	6.688	0.469	0.576	5.65	3.7	3.4

Annual Rate

=== Retail Time Accounts Maturities =========================						=== Savings Accounts A	Analysis ==			
								-		Intrst
	Next	Quarter	Quarter	Quarter	Over 1			Ending	응	Expns/
	Quarter	Two	Three	Four	Year	Total		Balance		AvgBal
==========		======	======	======	======	======			======	======
Variable Rate	10.5	13.7	7.9	2.8	19.4	54.2	11	Standard 35.179	15	1 2.0%
Fixed Rate	8.1	6.1	0.0	23.2	142.2	179.7		Premium 206.073	85	3.5
Total	18.6	19.8	7.9	26.0	161.6	233.9	Ϊİ	Total 241.252	i 100	3.3

Start Bank	Monthly Fee (XX.XX)		Rate	Business Develpmnt (H,M,L,N) =======		Market Interest Rate ======		Markt Share of New =====
Business Checking	 10.00		 1.50 *	 	 	 1.62	 4.0	% 10.9
Individual Checking	 1.00		 1.00	 	 1000	 	 	19.0
Individual Savings	 0.00		 2.00	 	 	 2.15 	 23.2 	13.8
* Credit on balar	nces		 3.50	 	 1000	 3.43 	 	
Retail Time Accounts		Maturity		 	 Max. Issue	 	18.6	20.6
Var	riable Rate:	 4	3.00	 	 	 3.38 	 0.0 	
 F	Fixed Rates:	 2	 4.00	 M 	 20	3.99	 2.6 	
		 8	 4.50	 	 	 4.89 	 6.5 	
		 12	 5.00	 	 20	 4.95 	9.5 	

Business Development Budgets

(in 000s per qtr) Salaries: Advertising and Promotion:

300 100

New Bank Name:

______(29 characters Max.)

			Current Quar	ter			Pri	or Quarter	:	
Source	Decision Amount	Available Amount	Available Rate (%)	Current Maturing	Current Balance	Decision Amount	Avail. Amount	Avail. Rate (%)		Matured
Fed Funds Borrwd			3.35	29.2				3.13		10
Repos		30	3.14	0.0		0	30	2.89		0
CDs				20.6						0
1 Quarter		38	3.95	 	16.5	0	37	3.49		
2 Quarter		29	4.59	 -	0.0	0	27	4.08		
3 Quarter		10	4.98	 	0.0	0	9	4.45		
4 Quarter		 19 	5.23 Maturity	 		0	18		Maturity Decision	
FHLB Borrowing	 	107 107 		0.0	0.0	0	98		 Decipion	0

Subordin	ated Debentures and Com	mon Stock				 Ouarter	
Decision Amount	Issue	3 - 5 Million	6 - 10 Million	12 - 16 Million	Decision	Price or Rate	
	Subordinated Debent Interest Rate	ures 5.45	5.44	5.46	 0		
	Common Stock Price Per Share	16.51	16.60	16.65	 0		

Dividends per Share:	Earnings per Share,	Forecast:	
,	(Current Quarter:		
0.25			0.60

Bank:	1
Assets Cash Items Fed Funds Sold Securities	38.2 0.0 64.8
Loans (Net) Business Real Estate Consumer Other Loan Loss Reserve Premises Other Assets	624.3 217.7 310.1 102.9 0.0 -6.3 15.5 34.4
Total Assets	777.1
=== Liabilities and Equity ==== Total Deposits Checking Accounts Savings Accounts Retail Time Accounts Corporate CDs	671.3 158.9 241.3 233.9 37.1
Borrowed Funds Repurchase Agreements Fed Funds Purchased FHLB Borrowing Other Liabilities Subordinated Debentures	29.2 0.0 29.2 0.0 29.0 0.0
Owners Equity	47.6
Total Liab & Equity	777.1
=== Ratios (%) ===================================	-1.2 93.00 98.45 0.62 0.38
Earning Asset / Total Assets Core Deposits / Total Assets Int Bear Liab / Total Assets	88.68 81.60 81.09
Borrowed Funds / Total Assets Fed Funds Purch / Tot Capital Owners Equity / Total Assets	3.76 61.36 6.13

	Bank: 1
Interest Income Loans Business Real Estate Consumer Other Securities: Taxable Inco Securities: Tax-exempt I Federal Funds Sold	
Interest Expense Checking Accounts Savings Accounts Retail Time Accounts Corporate CDs Borrowed Funds FHLB Borrowing Subordinated Debentures Net Interest on Swaps Net Interest Income	5.6 0.1 1.9 3.2 0.3 0.1 0.0 0.0 -0.0 5.4
Service Charges & Other In Loan Loss Provision	ncome 2.7 1.2
Operating Expenses Salaries and Benefits Advertising - Promotion Occupancy & Other Op. Ex Operating Earnings	6.3 4.5 0.1 1.7 0.6
Gains/Losses on Asset Sale Income Taxes	es 0.0 0.1
Net Income Earnings Per Share	0.5 0.2
Interest Income/Earning As Interest Expense/Int-bear Spread Net Interest Inc/Earning A Efficiency Ratio	Liab 3.76 2.93
Net Interest Inc/Total Ass Operating Expense/Total As Net Non-Int Exp/Total Asse Operating Earning/Total As	ssets 3.40 ets 1.93
Net Income/Total Assets Net Income/Owners Equity	0.25 3.87

Tuturat Datas Observat	Mkt BoQ	Mkt EoQ	Bank 1
Interest Rates Charged Business Credit Lines Business Term Loans	6.43 6.89	6.74 7.11	6.50 7.00
Commercial Real Estate Maximum Maturity Rate Adjst Period	6.81 	7.22 	6.50 40 4
Residential Mortgage (FR)	5.48	5.64	5.25
Home Equity	5.74	6.08	5.74
Installment Loans Credit Card	6.73 11.17	7.49 13.17	6.75 11.17
Average Credit Quality Policy Loan Business Development	 	 	3.00 56
Business Checking Monthly Fee Item Fee Interest Rate	1.50	 1.62	10.00 0.08 1.50
Individual Checking Monthly Fee Item Fee Interest Rate	1.13	 1.17	1.00 0.10 1.00
Individual Savings Monthly Fee Minimum Balance for Premium Basic Interest Rate Premium Interest Rate	2.00 2.34	2.15 3.43	0.00 1000 2.00 3.50
Deposits Business Development			44

	 Maturity		 - Fiv	red Rate	 s		 riahlo	 Rates	
Retail Time Deposit Rates	Qtrs				Market Ave.	Community		Market Ave.	2
Range offered by	1 2	4.00	_	4.0	3.4 0 3.9		_		3.4
Community Banks	3-4	1.00	_	1.0	4.3		_	3.00	3.3
and rates paid on	5-6		-		4.7	_	-		3.3
average by other	7-8	4.50	-	4.5	50 4.8	5	_		3.3
financial institutions	9-12	5.00	_	5.0	0 4.9	1	_		3.3
in the market.	13-20		_		4.9	6	_		3.3
	21-30		_		4.9	8	_		3.3
	31-40		_		4.9	9	-		3.3

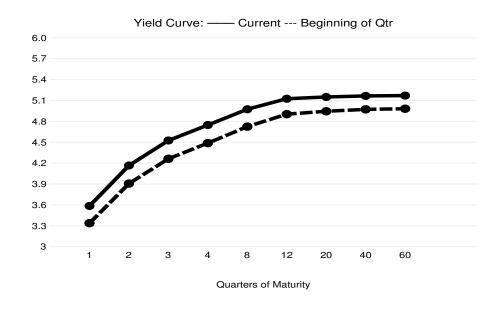
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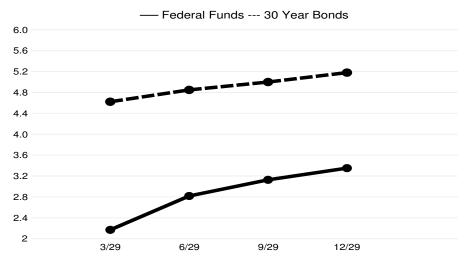
Bank	Price/Share Q4/29 Q3/	Pcnt 29 Chng	Ratios P/E Mkt/Book	Earnings Otr	 YTD	Earnir Fcast	ngs per : Actual	Share	D: Otr	ividends YTD	 Yield	Credit Rating
	Q4/29 Q3/		F/E MKC/BOOK 			rcast		ו עוו		110		Racing
j				İ	į			į			į	
1	17.62 20.1	1 -12.4	1 6.4 0.74	0.46	5.47	0.60	0.23	2.73 I	0.25	1.00	5.7 I	В

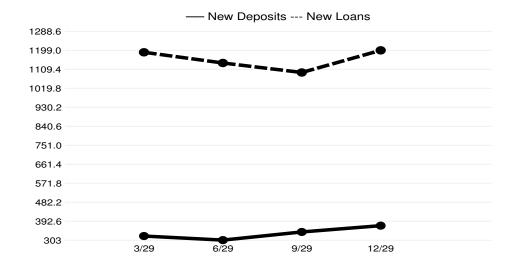
		Owners Eq	uity and Cap	ital Ratios -				 Subordi	Capital Issues		 Common Stoc	 k
Bank	 Shares Outstanding	Book Value	Subordinated / Equity + Subordinated %		Equity / Total Assets %	Capital / Risk Assets %		Amount	Rate	- Issue Price	Shares	 Total
1	12,000,000	23.81	0.00	6.13	8.5	1			1			

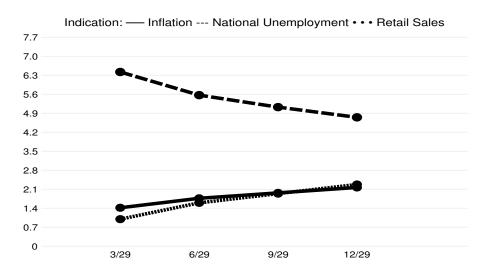
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Bank	Equity/Assets 		Tier 1 Risk Adjusted Capital Ratio	 	Total Risk Adjusted Capital Ratio		Tier 1 Leverage Ratio			n Equity Capital	
		ļ	!	ļ -		- [! -			
1	 6.13 %		7.51 %	 	8.51 %		6.34 %	 	7.51	9	









	Mat (Qtrs)	12/31/29	09/30/29	Funds Rates	12/31/29	09/30/29
Government Securities:	1 4 8		3.34 4.49 4.83	Repos Federal Funds Corporate Rates	3.14 3.35	
	20 40 80	5.15 5.16 5.17	4.94 4.97 4.99	Prime Commercial Paper High-grade Bonds		3.91
Agencies:	1 4 8		3.40 4.58 5.01	National Economy Inflation rate Change - Gross Domestic Product Unemployment rate	2.17 3.28 4.75	1.97 % 2.95 % 5.13 %
Tax-Exempts:	40 80 60	5.70	5.31 5.52	Local Economy Retail sales New construction permits Unemployment rate	2.28 3.51 5.05	1.94 % 2.78 % 5.43 %
Income Tax Rate		ket Forecasts	Q1	~ . ~ . ~ .		
Q1/30 36% Q4/29 36%	L	oans Business Real Estate Consumer Other eposits	2 4	86.4 1,069.2 87.1 1,701.9 95.4 749.8 64.3 270.4 28.4 1,772.5		

Stock Prices

Quarter	Bank 1
Q4/29	17.62
Q3/29	20.11
Q2/29	21.93
01/29	1 26.80